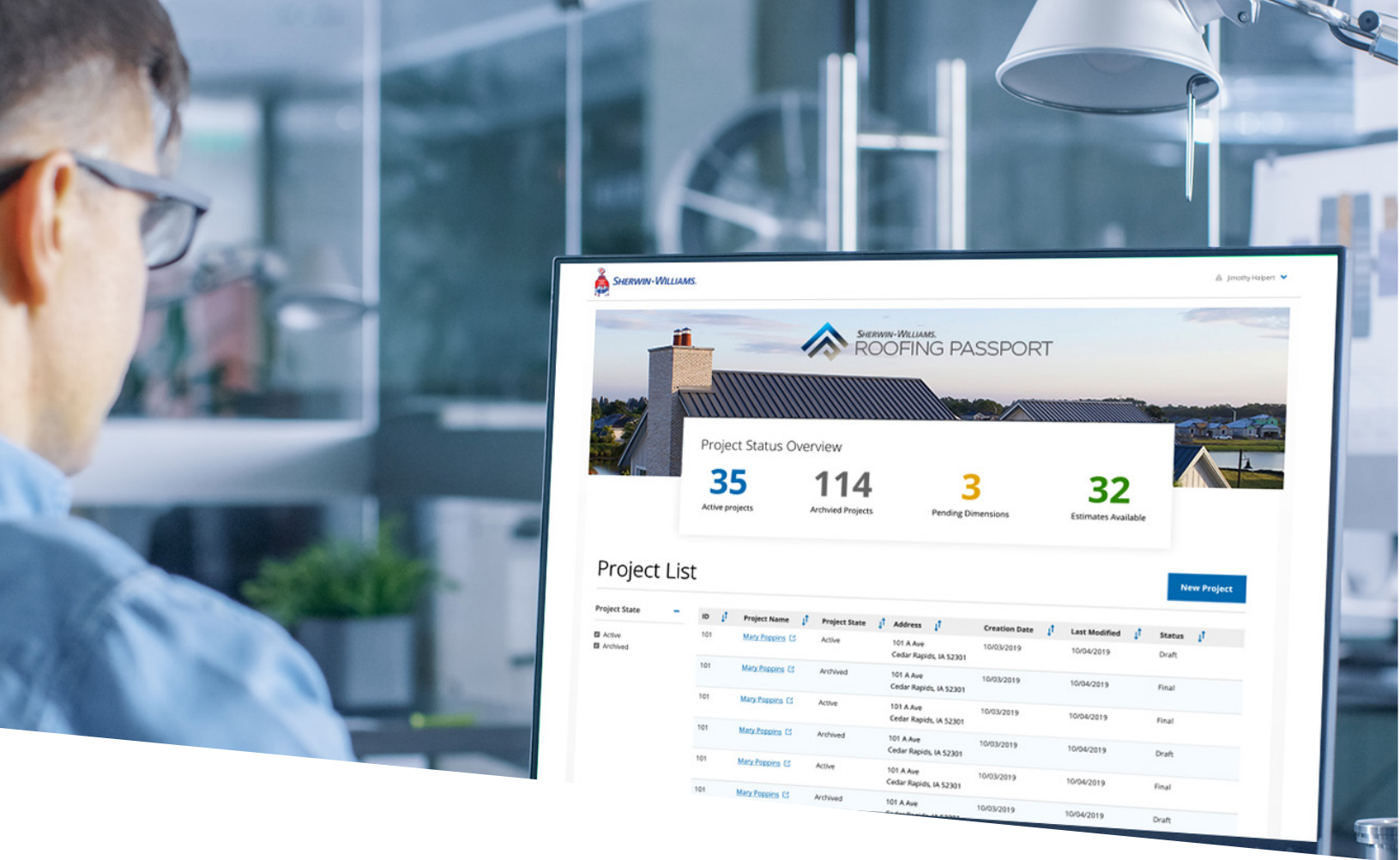


SIMPLIFYING THE METAL ROOFING MARKET



SHERWIN-WILLIAMS.
ROOFING PASSPORT

INTRODUCING OUR NEW METAL
ROOF ESTIMATION TOOL




SHERWIN-WILLIAMS. ROOFING PASSPORT

WHAT IS THE ROOFING PASSPORT?

The Sherwin-Williams Roofing Passport, built specifically for the metal residential re-roofing market, is a groundbreaking platform that simplifies metal roof estimation and ordering. As a fully automated program, this digital platform enables project estimation in one click – transforming your contractor’s roofing business. Metal delivers advanced durability and weatherability to protect homes for longer periods of time. Historically the estimation process was more time consuming, complex and uncertain. With the Sherwin-Williams Roofing Passport, this uncertainty is eliminated by simplifying the process for metal roof estimation, yielding quick and efficient results.

STRAIGHTFORWARD PROCESS

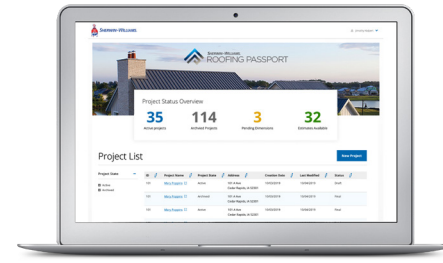
The Sherwin-Williams Roofing Passport integrates seamlessly with EagleView, the number-one provider of aerial property measurements, Keymark’s SmartBuild building application software and Sherwin-Williams Coil Coatings, the industry leader in metal roof coatings. The Sherwin-Williams Roofing Passport creates a powerful link between EagleView’s highly accurate roof measurements and SmartBuild’s automated estimation software, creating an easy-to-use bidding platform.



SHERWIN-WILLIAMS.
Coil Coatings



MAXIMIZE PROFITABILITY WITH ONE POWERFUL PLATFORM



ROOFING PASSPORT: KEY CAPABILITIES BENEFITS: HOW IT HELPS YOU

1	Automated estimation process	Reduce resources needed to create bids, increasing efficiencies
2	Reduced cycle time	Quickly respond to your contractors by managing your process and workflow
3	Integrate your entire metal roofing product portfolio	Onboard your full catalogue of roofing products
4	Estimate in one click	Your contractors can gather everything they need for a metal roof take off, all in one click
5	Highly accurate roof measurements & cost estimates	Contractors gain confidence in bidding because there is no waste in the process, minimizing change orders
6	Streamlined ordering process and full panel layout	Eliminate steps and finalize an order with one click
7	Improve collaboration and accuracy to grow your customer relationships	Quickly attract more distributors and contractors with a smooth onboarding process and seamless electronic project estimation
8	Fully tailored platform	Maximize your downstream partners profitability by customizing your platform to meet your company's pricing and material needs along with the needs of your distributors and contractors

REMOTE AUTOMATED ESTIMATION PROCESS

The platform eliminates multiple steps metal manufacturer's need to complete in the existing processes to create estimates. Manufacturers can now receive automated roofing take offs from contractors to develop a bill of materials (BOM). As a result, the Sherwin-Williams Roofing Passport minimizes costs, labor and time.

INTEGRATE YOUR ENTIRE METAL ROOFING PRODUCT PORTFOLIO

Using the Sherwin-Williams Roofing Passport, metal manufacturers can easily onboard their entire catalogue of roofing products. Data on sheathing, trim parts, paint colors, ancillary materials, labor and pricing is stored electronically within the Sherwin-Williams Roofing Passport system and made available for contractors during the estimation process.

REDUCED CYCLE TIME

Under one powerful platform, manufacturers can more efficiently manage their processes and workflow. The Sherwin-Williams Roofing Passport eliminates steps to create estimates and finalize an order, which reduces cycle time and required resources.

ESTIMATION IN ONE CLICK

With the Sherwin-Williams Roofing Passport, contractors can finalize sales and win bids in one click. The platform collects data for roofing take offs to populate materials, labor, pricing, 3D modeling, panel layouts and final bid sheets automatically.

CLICK. BID. WIN.



ACCURATE MEASUREMENTS

By creating a powerful link between EagleView and SmartBuild, the Sherwin-Williams Roofing Passport delivers estimates within $\pm 1\%$ accuracy, giving you confidence in the bid process.



⌘ **HIGHLY ACCURATE ROOF MEASUREMENTS & COST ESTIMATES**

Through a data retrieval process that is delivered with $\pm 1\%$ accuracy, the Sherwin-Williams Roofing Passport can eliminate potential errors made during bid development. With accurate and consistent estimation that is delivered within hours, your roofing contractors will gain confidence in bidding, save time and secure more business that leads to new orders and profit for your metal roofing materials.

⌘ **STREAMLINE ORDERING**

The Sherwin-Williams Roofing Passport simplifies metal roof estimation. With one click, users will obtain data for an address that automatically populates the BOM, labor and pricing estimates to create a customized bid for clients. This capability eliminates steps to finalize an electronic order. Correct measurements for panel cut lists are seamlessly transmitted without losing time or adding change orders in the process.

⌘ **IMPROVE COLLABORATION AND ACCURACY**

You can connect distributors and contractors directly to your complete roofing portfolio – improving collaboration and accuracy. Manufacturers select the roofing contractors they work with to get set up in the Sherwin-Williams Roofing Passport. Manage your process more efficiently with less time and finalize project details with seamless electronic project estimation.

⌘ **CUSTOMIZED PLATFORM**

The Sherwin-Williams Roofing Passport simplifies the process of winning metal roofing business and can be tailored to meet the needs of your companies, distributors and contractors, maximizing profitability. Automate key functions, such as take offs, pricing, proposals, labor and order processing, and create customizable sales presentations for your customers. With the capability to access project details from anywhere, your customers can easily win bids in one click.

ROOFING PASSPORT CLICK. BID. WIN.





Get ready to efficiently estimate and order metal roofs using a platform that helps you do it all. To learn more about how to get set up with the Roofing Passport **contact your metal manufacturer.**



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